

SPAL Automotive is a company specializing in the design, production and sale of axial and centrifugal electric fans and pump drives for the automotive industry.

Competitive challenges and strong competition from globalized markets have characterized and will continue to characterize the difficult scenario of the coming years.

Customers, who are more and more selective, are demanding continuous improvements and significant price reductions.

In this critical context, SPAL Automotive has always had a special connotation: it has always been "different" from all the other companies in terms of **continuous strategic innovation** and **almost unique product implementation**.

With a view to continuous improvement, SPAL Automotive aims to be **proactive**, able to not suffer from market's volatility, to anticipate market demands with innovative ideas, products and services, trying to prevent pollution and reduce the related environmental impacts of products and processes in compliance with applicable laws and regulations.

To achieve maximum customer satisfaction, we need to make our company an **EXCELLENT Company**, capable of transforming the globalisation problems and economic crisis into opportunities, through an "excellent" team, "excellent" individuals and capital.

By a production standpoint, SPAL is facing a quite complex scenario in supply chain, involving manifold commodities, with volumes not always attractive by supplier side. Aware of this situation, SPAL prioritizes direct relationship with manufacturers rather than with distributors, and it pursues an efficient purchasing policy, preserving quality and avoiding to jeopardize supplies through a conservative stock policy, in order to safeguard customer demand, in front of market turmoil, before anything.

Spal Automotive has already made choices oriented towards quality overcapacity and environmental protection:

- to enhance the potential of its employees
- to provide high-tech products that are energy-efficient and reduce their impact on the environment- to raise the quality of products and services
- to cut costs and reduce waste and inefficiencies
- to prioritize technological choices aimed at energy efficiency
- to implement careful waste management, focused to controlled disposal and an increase in the percentage of recycled waste.

SPAL Automotive believes that through:

- the individual's passion for doing, learning and sharing with others
- the humility and respect of the team in its relations with others
- responsibility in managing assigned roles and resources

talents, an excellent team and a solid financial situation are generated: our **EXCELLENT Company**.

